#### 

#### CURRICULUM VITAE

**PERSONAL INFORMATIONS**

**Full Name:** ALFRED CHRISTIAN KASINDO

**Date of Birth:** 23 FEBRUARY, 1991

**Sex:** Male

**Place of Birth:** Bahi district – Dodoma Tanzania

**Languages: English** (Working Language), **Swahili** (National Language)

.**Contact Address:** -Email: [kasindoalfred@gmail.com](mailto:kasindoalfred@gmail.com)

-Mobile: +255-684 34 24 84 / 754 240 243/621 810 003

**Personal Attributes**

Dynamic person who can work in different kinds of environment and able to learn and understand, I can work independently under little or no supervision. Open to roles in different sectors and different types of organizations. Self-motivated, committed, very determined, hardworking, reliable, honesty, good team mate and ability to work under pressure.

**EDUCATION QUALIFICATIONS**

* **Bachelor of Business Administration in Marketing Management;** Mzumbe University – Morogoro, Tanzania (2016).
* **Advanced Certificate of Secondary Education**; Jamhuri High school – Dodoma, Tanzania (2013)
* **Certificate of Secondary Education;** City Secondary school – Dodoma, Tanzania (2009).
* **Certificate of Primary Education;** Makole Primary School – Dodoma, Tanzania (2005)

**AREAS OF COMPENTENCE**

* Market analysis for development
* Promotion and positioning
* Product selling and price setting
* Customer care for quality services
* Business management and development
* E-commerce
* Product advertisement
* Entrepreneurship
* Creating awareness to customers concerning new products being introduced

**WORK EXPERIENCE**

**Sept 2015, to Feb 2016: Airtel Tanzania – central zone, Dodoma**: as a student at Airtel I was conducting my field studies which enabled me to gain a very good work experience. Sales department enabled me to perform various activities such as organising, promotional activities and customer care services.

**January, 2017-March 2018: Entrepreneur;** selling soft drinks, airtime and food products in a Retail Shop.

**March, 2018 – April 2019: Direct Sales Agent (DSA):** In charge of selling Tigo Post paid service to organisations and individuals at TIGO Tanzania – Dodoma Branch

**May, 2019 to May 2020 Internship at National Bank of Commerce (NBC) DODOMA BRANCH as Direct Sales Ofcicer:** at NBC I was in retail department as Direct Sales Officer. My task was to recruit new Agent, visiting of Agents to ensure they are operating effectively and efficient and also recruiting new agents and reaching for new opportunities of business.

**SKILLS**

* **Marketing –** all activities that deals with marketing of a product, such as selling, promotion, customer care, branding, marketing analysis and research and also market planning.
* **Negotiation** – negotiation for reaching common goals and Interaction with customers and suppliers of different products for business development.
* **Planning –** plan for development of a project and business development strategies.
* **Organizing –** organize work force during my field studies at Airtel Dodoma

.

* **Customer care** – ensuring quality service to customers in order to increase
* **Computer literate** in MS- package (word processing, excel, access, power-point, database, e-mailing.

**HOBBIES AND INTERESTS**

* Reading inspiring books from inspirational speakers such as Jim Rohn, Napoleon Hill, and Early Nightingales.
* Arts like, drawing and other creation activities.
* Sports, especially football.

**REFEREE**S

1. BRUNO KASIAN

Economist

Ministry of land, housing and Human settlement development

P.O Box 1147 Dar es Salaam

Email: [kasmasao@yahoo.com](mailto:kasmasao@yahoo.com) */masaokb@ardhi.go.tz*

Fax No. +255-22-2124576

Mobile: 255-752 071 632 / Office: +255-22-21 22 499

1. BONIFACE BRENDAN MAKIYA

Engineer

TARURA- SONGEA

P.O BOX 719 SONGEA

Email: [makiyabon@gmail.com](mailto:makiyabon@gmail.com)

Tell; **+**255754472021

1. ZACHARIA LEMA

Personal Banker

NBC-DODOMA

P.O BOX 1443

Email: [Zacharia.Lema@nbc.co.tz](mailto:Zacharia.Lema@nbc.co.tz)

Tell: +**255754210269/+255682383848**

**Attestation**: *I hereby submit my CV and Certify that the contents are true to the best of my knowledge.*