

CURRICULUM VITAE



Haji Hamad Abdullah
Address: Michenzani - Zanzibar
Tel: +255653100000
E-mail: hadjiabdullah10@gmail.com

CAREER OBJECTIVE

A Passionate IT-Manager with the strong business management background and an extensive IT knowledge, seeking a challenging and responsible position within an established organization that values loyalty and hard work, where I can apply my expertise to help manage the IT infrastructure, systems and teams, as well as evaluate and implement emerging technologies in order to achieve business goals

KEY SKILLS AND COMPETENCIES

Technical skills

- Computer hardware and software installation and configuration
- Data centre management
- Networking and system administration
- IT-Project management and development
- IT-Services Management and security
- Familiar with various front office systems
- Database Designing and implementation (MySQL, SQL-server, Oracle, Ms Access)
- Basic Programming skills (Python, Java, c#, PHP, JavaScript, CSS, HTML, SQL etc.)

Soft skills

- Strong leadership with continuous improvement mind-set
- Well-developed Presentation, Communication and Interpersonal skills
- Time Management and Prioritisation
- Team Building & Mentoring
- Ability to quickly accept, adapt and promote changes
- Strong analytical and problem-solving skills

EMPLOYMENT HISTORY

2007 – 2013

Sales & Marketing Manager, KONNECT TELECOM CO. LTD (Provided services on behalf of the MIC Tanzania Limited), Zanzibar and Tanga

Duties:

- Managing business operations and all aspects of sales activities
- Working closely with the top management to create and implement sales and marketing strategies
- Assist in hiring, training, motivating, and supervising the sales team
- Identifying new areas of sales opportunities in the market
- Evaluating customer behaviours, and market conditions
- Building and maintaining relationships with customers and other stakeholders

2005 – 2007

Sales Manager, VEECOM CO. LTD (Provided services on behalf of the MIC Tanzania Limited), Zanzibar

Duties:

- Managing business operations and sales team
- Leading and directing the sales team to achieve sales objectives
- Ensuring the provision of excellent customer services
- Preparing weekly, monthly, quarterly and annual reports for the head office
- Managing stocks and inventories

2003 – 2005

Sales Representative – Sales Supervisor, LOCAL CURRENCY LTD (Provided services on behalf of the MIC Tanzania Limited), Zanzibar

Duties:

- Supervising sales operations and sales team.
- Handling and Resolving customer complaints
- Collecting and depositing cash and checks
- Selling and distributing company's product to the customers
- Promoting products and services to new and existing customers
- Taking and delivering sales orders

EDUCATIONAL BACKGROUND

Bachelor in Information Technology Application and Management The State University of Zanzibar	2015 – 2018
Diploma in Information Technology The State University of Zanzibar	2013 – 2015
Advance education in full Technical Course (not completed) Kurume Technical College	1995 – 1997
Secondary education (O-level) Mikunguni Technical Secondary School	1991 – 1994

TRAININGS AND PROFESSIONAL CERTIFICATIONS

Seeds for the future Program Huawei Telecommunication Company, and Beijing language and Culture University, CHINA	July 2017- august 2017
Networking design, and system administration, C# programming training The State University of Zanzibar	15 – 27 Sept. 2014
CCNA – Discovery Cisco Networking Academy	Jan, 2013 – march, 2013
IT – Essentials Cisco Networking Academy	April, 2012 – July, 2012
Basic computer network The State University of Zanzibar	May, 2011 – June, 2011
Microsoft office suite and DOS training, Modern Computer Centre, Zanzibar	March, 1997 – April, 1998

AWARDS AND ACHIEVEMENTS

- Awarded the vice chancellor's prize as the best student for the bachelor degree of Information Technology Application and Management program for the year 2017/2018
- Selected to attend the 2017 Huawei Seeds for the future program in China, to gain an international experience for the next generation of business and ICT professionals
- Created and implemented sales strategies that helped my company increasing sales revenue & profit, by achieving sales target every month, at least by 80%,2008-2012

LANGUAGES

- Very fluent(reading, writing, and speaking) in English and Kiswahili
- Basic Chinese (mandarin)

HOBBIES AND INTERESTS

- Socializing with friends and family
- Watching world news and documentaries
- Exercising and other sports activities
- Taking free online tutorials to upgrade myself with the newest technologies, products, and trends in ICT, business, and healthcare
- Volunteering by Teaching English classes and coaching basketball to young kids

REFERENCES

MR. AMOUR SHAMTE
DIRECTOR, KONNECT TELECOM CO. LTD
TEL: +255713326246
EMAIL ADDRESS: shamtea@gmail.com

DR. YAHYA HAMAD SHEIKH
LECTURER, THE STATE UNIVERSITY OF ZANZIBAR
TEL: +255777438903
EMAIL ADDRESS: yahyasheykh@gmail.com

PROF. SALIM OTHMAN HAMAD
DEPUTY DIRECTOR – ACADEMICS, RESEARCH AND CONSULTANCY, CENTRE FOR
FOREIGN RELATIONS
TEL: +255717137269
EMAIL ADDRESS: salim.hamad098@gmail.com